



Instant Lighting Maintenance Discounts

Save on LED lighting solutions that reduce energy and maintenance costs.

Are you responsible for lighting maintenance across facilities? By upgrading to energy-efficient LEDs, you can receive Instant Discounts, reduce maintenance and lower your energy costs. Potomac Edison will work with you to proactively set up a customer account number list with participating distributors to quickly verify your staff at the time of each purchase.

No paperwork, no wait. Instant Lighting Discounts make it easy for your facilities and maintenance staff to save on qualified lighting products at participating distributors. Discounts are available for linear LED and LED lamp technologies replacing linear fluorescent, incandescent, high-intensity discharge or other inefficient lighting.

How to Participate

1. Survey your facilities to determine the condition of each lighting system and record which ones require maintenance. Consider standardizing lamp types for consistent output and to reduce inventory.
2. Contact the Instant Lighting Discounts team to set up a customer account number list with a participating distributor for all of your locations. If you have a favorite distributor who isn't participating, the program team is happy to reach out to them to determine eligibility.
3. Have your staff select qualified lamps at the participating distributor. The distributor will have your account numbers on file, and the Instant Discount will be applied at the time of purchase.

You can then return to your distributor and continue receiving Instant Discounts until all of your lighting has been upgraded to energy-efficient LEDs.

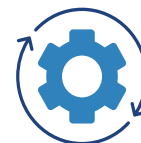
Benefits to Your Business



LED Instant Discounts with no paperwork required



Personal assistance from the program team



Less maintenance and lower operating costs

Instant Discounts on LED Lighting

LED Product Categories	Incentive	LED Product Categories	Incentive
Downlight Retrofit Kit	\$15	Exterior Luminaire ≤4,999 lm	\$38
Linear Lamp, 2 ft.	\$5	Exterior Luminaire ≤4,999 lm with integrated controls	\$73
Linear Lamp, 4 ft.	\$5	Exterior Luminaire 5,000–9,999 lm	\$50
Linear Lamp, 8 ft.	\$10	Exterior Luminaire 5,000–9,999 lm with integrated controls	\$85
4-pin CFL/LED, Vertical and Horizontal	\$8	Exterior Luminaire 10,000–19,999 lm	\$75
Linear Fixtures and Kits, 2 ft.	\$28	Exterior Luminaire 10,000–19,999 lm with integrated controls	\$110
Linear Fixtures and Kits, 2 ft. with integrated controls	\$63	Exterior Luminaire 20,000–29,999 lm	\$100
Linear Fixtures and Kits, 4 ft.	\$40	Exterior Luminaire 20,000–29,999 lm with integrated controls	\$135
Linear Fixtures and Kits, 4 ft. with integrated controls	\$75	Exterior Luminaire 30,000–39,999 lm	\$125
High & Low Bay Fixture 3,950–11,250	\$50	Exterior Luminaire 30,000–39,999 lm with integrated controls	\$160
High & Low Bay Fixture 3,950–11,250 with integrated controls	\$85	Exterior Luminaire 40,000–110,000 lm	\$150
High & Low Bay Fixture 11,251–20,350	\$75	Exterior Luminaire 40,000–110,000 lm with integrated controls	\$185
High & Low Bay Fixture 11,251–20,350 with integrated controls	\$110	E39 Mogul (int/ext) 15,751–58,050 lm	\$50–\$80
High & Low Bay Fixture 20,351–58,050	\$125	E39 Mogul (int/ext) 3,950–15,750 lm	\$30–\$60
High & Low Bay Fixture 20,351–58,050 with integrated controls	\$160		

Customer Eligibility: Instant Discounts are available to Potomac Edison Maryland customers. Lamps and fixtures are for one-to-one replacement. Not eligible for use for new construction projects. Must meet ENERGY STAR® or DLC® requirements as applicable.

More Ways to Save

See additional offerings and energy-saving resources at energysaveMD-bizsolutions.com.

- Energy Solutions for Business
- Small Business Direct Install
- Commercial New Construction
- Building Tune-up and Retro-commissioning
- Instant Discounts for Lighting, Food Service, HVAC
- Strategic Energy Management
- Energy Advisor Support

Let's Talk

Contact us with any questions and get started with Instant Lighting Discounts. To find participating distributors near you, scan the QR code.



855-801-5803



energysaveMD@clearResult.com



energysaveMD-bizsolutions.com

EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER programs can help you reduce your energy consumption and save you money. To learn more about EmPOWER and how you can participate, go to energy.maryland.gov/Pages/Facts/empower.aspx.

By participating in energy efficiency and peak demand reduction programs, customers agree to allow their utility to retain ownership of all Capacity Rights, which refers to the demand reduction associated with any energy efficiency or peak demand reduction measures for which incentives were provided by the Company. Your utility will aggregate these energy efficiency demand reduction attributes into the PJM capacity market with proceeds being used to offset the program costs.